# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K/A

Amendment No. 1 to Form 8-K

# CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) November 28, 2006

5nap-on Incorporated

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

incorporation or organization)

<u>1-7724</u> (Commission File Number) <u>39-0622040</u> (I.R.S. Employer Identification No.)

2801 80th Street, Kenosha, WI 53143 (Address of principal executive offices)

Registrant's telephone number, including area code: (262) 656-5200

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# TABLE OF CONTENTS

Item 9.01 Financial Statements and Exhibits SIGNATURES Exhibit Index EXHIBIT 2.1 EXHIBIT 2.2 EXHIBIT 23.1 EXHIBIT 99.1 EXHIBIT 99.2 EXHIBIT 99.3

This form 8-K/A is filed as an amendment to the Current Report on Form 8-K filed by Snap-on Incorporated under Items 2.01, 2.03 and 9.01 on December 4, 2006. This amendment is being filed to include the financial information required under Item 9.01, and it amends and restates Item 9.01 in its entirety.

- (a) Audited combined balance sheet of ProQuest Business Solutions Inc. and Related Entities as of December 31, 2005 and the related combined statements of operations, cash flows, and shareholders' equity and comprehensive income for the year then ended are filed as Exhibit 99.1 to this amendment. The unaudited combined balance sheet of ProQuest Business Solutions Inc. and Related Entities as of September 30, 2006 and the related unaudited combined statements of operations and cash flows for the thirty-nine week periods ended September 30, 2006 and October 1, 2005 are filed as Exhibit 99.2 to this amendment. The combined balance sheet of ProQuest Business Solutions Inc. and Related Entities as of December 31, 2005 is also presented in Exhibit 99.2.
- (b) The unaudited pro forma condensed consolidated financial statements of Snap-on Incorporated with respect to the transaction are filed as Exhibit 99.3 to this amendment.
- (c) None.
- (d) Exhibits: The following exhibits are filed herewith:

2.1 Stock and Asset Purchase Agreement, dated as of October 20, 2006, by and between Snap-on Incorporated and ProQuest Company (incorporated by reference to Exhibit 10.1 of Snap-on's Form 8-K dated October 20, 2006 (Commission File No. 1-7724)).

2.2 Amendment No. 1 to Stock and Asset Purchase Agreement, dated as of November 1, 2006, by and between ProQuest Company and Snapon Incorporated (incorporated by reference to Exhibit 10.1 if Snap-on's Form 8-K dated November 1, 2006 (Commission File No. 1-7724)).

23.1 Consent of KPMG LLP.

99.1 Audited combined balance sheet of ProQuest Business Solutions Inc. and Related Entities as of December 31, 2005 and the related combined statements of operations, cash flows, and shareholders' equity and comprehensive income for the year then ended.

99.2 The unaudited combined balance sheet of ProQuest Business Solutions Inc. and Related Entities as of September 30, 2006 and the related unaudited combined statements of operations and cash flows for the thirty-nine week periods ended September 30, 2006 and October 31, 2005, and the combined balance sheet of ProQuest Business Solutions Inc. and Related Entities as of December 31, 2005.

99.3 Unaudited pro forma condensed consolidated financial statements of Snap-on Incorporated.

# 3

# **SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, Snap-on Incorporated has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: January 9, 2007

SNAP-ON INCORPORATED

By: <u>/s/ Martin M. Ellen</u> Martin M. Ellen, Senior Vice President - Finance and Chief Financial Officer

4

## **SNAP-ON INCORPORATED**

#### Exhibit Index to Current Report on Form 8-K

Exhibit <u>Number</u>	
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2.2	Amendment No. 1 to Stock and Asset Purchase Agreement, dated as of November 1, 2006, by and between ProQuest Company and Snap-on Incorporated (incorporated by reference to Exhibit 10.1 of Snap-on's Form 8-K dated November 1, 2006 (Commission File No. 1-7724)).

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- 99.3 Unaudited pro forma condensed consolidated financial statements of Snap-on Incorporated.

## **Consent of Independent Auditors**

We consent to the incorporation by reference in the registration statements (Nos. 2-53663, 2-53578, 33-7471, 33-22417, 33-37924, 33-39660, 33-57898, 33-58939, 33-58943, 333-21277, 333-21285, 333-41359 and 333-62098) of Snap-on Incorporated of our report dated October 13, 2006, with respect to the combined balance sheet of ProQuest Business Solutions, Inc. and related entities as of December 31, 2005, and the related combined statements of operations, stockholders' equity and comprehensive income, and cash flows for the year then ended, which report appears in the Form 8-K of Snap-on Incorporated dated January 9, 2007.

/s/ KPMG LLP

Detroit, Michigan

January 9, 2007

# PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

**Combined Financial Statements** 

December 31, 2005

(With Independent Auditors' Report Thereon)

### Independent Auditors' Report

The Board of Directors ProQuest Company:

We have audited the accompanying combined balance sheet of ProQuest Business Solutions, Inc., and related entities as of December 31, 2005, and the related combined statements of operations, shareholder's equity and comprehensive income, and cash flows for the year then ended. These combined financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these combined financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of ProQuest Business Solutions, Inc. and related entities as of December 31, 2005 and the results of their operations and their cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

/s/ KPMG LLP

Detroit, Michigan October 13, 2006

### PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Combined Statement of Operations Fiscal year ended December 31, 2005 (In thousands)

Net sales Cost of sales (including \$2,460 to related party)	\$ 182,854 (69,787)
Gross profit Research and development expense Selling and administrative expense (including \$5,723 to related party)	113,067 (8,562) (55,015)
Intercompany royalty charge	(6,102)
Earnings before interest and income taxes	43,388
Net interest expense:	
Interest income	1,351
Interest expense	(5,939)
Net interest expense	(4,588)
Earnings before income taxes	38,800
Income tax expense	(14,309)
Equity in earnings of affiliate	506

# See accompanying notes to combined financial statements.

2

# PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Combined Balance Sheet December 31, 2005 (In thousands)

		December 31, 2005
Assets	_	
Current assets: Cash and cash equivalents Accounts receivable, net	\$	15,087 29,531
Inventory: Finished products Products in process and materials		23 1,639
Total inventory Other current assets	_	1,662 2,518
Total current assets		48,798
Property, plant, and equipment, at cost: Land		17
Buildings and improvements Machinery and equipment	_	4,010 21,580
Total property, plant, and equipment, at cost Accumulated depreciation and amortization		25,607 (20,197)
Net property, plant, and equipment Investment in affiliate Long-term receivables Goodwill Identifiable intangibles, net Purchased and developed software, net Other assets		5,410 2,131 6,948 50,291 3,151 4,439 7,158
Total assets	\$	128,326
Liabilities and Shareholders' Equity		
Current liabilities:		
Accounts payable Accrued expenses Current portion of monetized future billings Deferred income Intercompany accounts payable	\$	10,082 9,045 17,058 9,522 10,169
Total current liabilities	_	55,876
Long-term liabilities: Monetized future billings, less current portion Other liabilities		18,533 2,588
Total long-term liabilities	_	21,121
Shareholders' equity:		
Capital stock Capital surplus Retained earnings		637 29,054 20,194
Other comprehensive income: Accumulated foreign currency translation adjustment		1,444
Accumulated other comprehensive income		1,444

Total liabilities and shareholders' equity

51,329

\$ 128,326

See accompanying notes to combined financial statements.

3

## PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Combined Statement of Cash Flows Fiscal year ended December 31, 2005 (In thousands)

	2005
Operating activities:	
Net earnings	\$ 24,997
Adjustments to reconcile net earnings to net	
cash provided by operating activities:	(50.6)
Equity in earnings of affiliate	(506)
Depreciation and amortization Deferred income taxes	5,984
	1,135
Changes in operating assets and liabilities, net of acquisitions:	
Accounts receivable, net	(870)
Inventory, net	(118)
Other current assets	(238)
Long-term receivables	(4,079)
Other assets	(617)
Accounts payable	2,248
Accrued expenses	(1,398)
Deferred income	2,631
Other long-term liabilities	(1,313)
Other, net	(394)
Intercompany activity	22,135
Net cash provided by operating activities	 49,597
Investing activities:	
Expenditures for property, plant, equipment	
and software	(2,971)
Acquisitions, net of cash acquired	 (12,074)
Net cash used in investing activities	 (15,045)
Financing activities:	 
Net decrease in short-term debt	(771)
Monetized future billings	(24,938)
Net cash used in financing activities	 (25,709)
Effect of exchange rate changes on cash	 (1,116)
Increase in cash and cash equivalents	 7,727
Cash and cash equivalents, beginning of period	7,360
Cash and cash equivalents, end of period	\$ 15,087

See accompanying notes to combined financial statements.

	Capital stock	Capital surplus	Retained earnings ccumulated deficit)	com	cumulated other prehensive come (loss)	•	Total
Balance, at the beginning of fiscal 2005 Comprehensive income:	\$ 637	\$ 29,054	\$ (4,803)	\$	4,887	\$	29,775
Net earnings Foreign currency translation adjustments			24,997		(3,443)		24,997 (3,443)
Total comprehensive income							21,554
Balance, at the end of fiscal 2005	\$ 637	\$ 29,054	\$ 20,194	\$	1,444	\$	51,329

See accompanying notes to combined financial statements.

5

### PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

## (1) Significant Accounting Policies

## (a) Organization and Basis of Presentation

ProQuest Business Solutions Inc. and related entities (PQBS or the Company) is a combination of a number of direct and indirect subsidiaries of ProQuest Company (ProQuest or the Parent), and is collectively managed, operated and financially reported on by the management of PQBS. The Company is comprised of a number of legal entities and divisions in the United States, Canada, the United Kingdom, France, Spain, Germany, Italy, and Japan including the following:

ProQuest Business Solutions, Inc. and its subsidiaries: ProQuest Outdoor Solutions, Inc. ProQuest Japan Company Syncata Corporation

ProQuest Alison, Inc.

ProQuest UK Holdings Ltd. and its subsidiary (only certain assets and liabilities of ProQuest UK Holdings Ltd. are included): ProQuest Business Solutions, Ltd. and its subsidiaries: ProQuest Business Solutions, GmbH ProQuest Business Solutions, SARL ProQuest Business Solutions, SA ProQuest Business Solutions, SRL

ProQuest Information Access, Ltd. (only certain assets and liabilities of ProQuest Information Access, Ltd. are included)

The Company's EPC European Business is a division of ProQuest UK Holdings Ltd. The division's assets of \$7,719 and liabilities of \$300 at December 31, 2005, have been included in the Company's balance sheets and its' net equity is included in the Company's retained earnings.

All other assets and liabilities of ProQuest UK Holdings Ltd. relate to other ProQuest activities and are therefore excluded from these combined financial statements.

The Company's Canadian EPC business is a division of ProQuest Information Access, Ltd. The division's assets of \$3,355 and liabilities of \$385 at December 31, 2005, have been included in the Company's balance sheets and its' net equity is included in the Company's retained earnings.

All other assets and liabilities of ProQuest Information Access, Ltd. relate to other ProQuest activities and are therefore excluded from these combined financial statements.

The assets and liabilities combined to form the Company, as defined, were recorded at the historical values established by the Parent.

#### PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

The combined balance sheet, statement of operations, statement of shareholder's equity and comprehensive income, and statement of cash flows as of December 31, 2005 and for the fiscal year ended December 31, 2005 have been prepared to present the combined financial position of the Company, its subsidiaries and related entities as if the Company had existed as a stand-alone entity as of December 31, 2004. As such, these financial statements may not necessarily reflect what the results of operations, financial position and cash flows would have been, had the Company operated as a separate independent company, nor are they an indicator of future performance. The combined financial statements include the accounts of the combined entities as listed above, and, in the opinion of management, contain all adjustments necessary for a fair presentation of the combined financial position and results of operations.

The combined entities have certain services and functions provided to them by the Parent, and the Company's operations have been financed through its operating cash flows. These services are referred to as allocated costs, and include legal, tax, and other functional support services.

#### (b) Nature of Operations

The Company is primarily engaged in the delivery, in electronic form, of comprehensive parts and service information for the automotive and outdoor power market (motorcycle, marine, recreational vehicle, lawn and garden, and heavy equipment) and business performance products and services for the automotive market.

ProQuest Business Solutions, Ltd. and its subsidiaries provide business performance products and services to the European Original Equipment Manufacturers (OEMs) and their dealership networks. These products and services encompass business management and planning services and other dealer network management products and services that assist the OEM in managing dealer contracts and track compliance with the European Common Markets' block exemption regulations. Revenues from ProQuest Business Solutions, Ltd. and its subsidiaries accounted for 17% of the Company's revenue in 2005. ProQuest Alison, Inc. performs similar operations in North America for OEMs and their dealership networks.

#### (c) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Subsequent actual results may differ from those estimates.

# (d) Fiscal Year

Our fiscal year ends on the Saturday nearest to December 31. References to fiscal 2005 are for the 52 weeks ended December 31, 2005.

7

(Continued)

## PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

#### (e) Principles of Combination

The combined financial statements include the accounts of the Company, its majority owned subsidiaries and related entities, as described in the Organization and Basis of Presentation section of Note 1(a). All significant intercompany balances and transactions have been eliminated in combination.

#### (f) Investments

Investments are accounted for using the equity method of accounting if the investment provides us the ability to exercise significant influence, but not control, over an investee. Significant influence is generally deemed to exist if the Company has an ownership interest in the voting stock of the investee between 20% and 50%, although other factors, such as representation on the investee's Board of Directors are considered in whether the equity method of accounting is appropriate. We record our investments in equity method investees as "Investment in affiliate" in our Combined Balance Sheet. Income of investments accounted for using the equity method are reported as "Equity in earnings of affiliate" in our Combined Statement of Operations.

#### (g) Revenue Recognition

We derive revenue from licensing database content, services, and computer hardware equipment. Services consist of training and installation with respect to our Automotive Parts and Service Products (APSP) and performance measurement products. Revenue from these training and installation services accounted for less than 10% of our revenue in 2005.

#### **Parts and Service Products**

A majority of the APSP revenue is related to multiple element contracts in which the Company provides hardware, training and installation, database content licenses, and ongoing support to our customers. The Company follows the guidance under Emerging Issues Task Force 00-21, *Revenue Arrangements with Multiple Deliverables* (EITF 00-21), in allocating the contract revenue to the various elements. EITF 00-21 addresses how to determine whether an arrangement involving multiple deliverables contains more than one unit of accounting. EITF 00-21 prescribes that in circumstances where there are multiple units of accounting in a contract, revenue should be allocated to each unit based on fair value, irrespective of the amount ascribed in the contract. Determination of fair value is judgmental and is typically based on our pricing of similar products that are not part of a multi-element arrangement and/or pricing of a market competitor. The Company applies guidance from Staff Accounting Bulletin No. 101, *Revenue Recognition in Financial* Statements (SAB No 101), and SAB No. 104, *Revenue Recognition* (SAB No. 104), for determination of revenue recognition. Assuming fair value exists for all elements, the amount assigned to the hardware to the customer. The amounts assigned to training and installation are recognized as the services are performed. The amounts assigned to the database licenses and the ongoing support are recognized over the term of the contracts.

8

(Continued)

#### PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

We provide certain APSP customers with the option to bundle into monthly payments hardware or training and installation. An interest factor of approximately 8% is charged for the bundled items and recorded as deferred interest income. Deferred interest income was \$1,556 at December 31, 2005. This amount will be recognized as interest income over the collection period. The receivable related to these items and the related deferred interest income are recorded in "Long–term receivables" in our combined financial statements. Interest income recognized related to these arrangements in 2005 was \$1,351.

We also provide Parts and Service Products for the power equipment markets. Certain of these products are customized for the individual customer. As such, the Company follows the guidance under EITF 00-21. The Company applies guidance from SAB No. 101, SAB No. 104 and Statement of Position 97-2, *Software Revenue Recognition* (SOP 97-2), for determination of revenue recognition. Software revenue is recognized when evidence of an arrangement exists, delivery has occurred, the fee is fixed and collectibility is probable. Initial license and project management fees are recognized over the implementation and delivery of the product. An annual license fee is charged and is recognized ratably over the year or period it pertains to. Ongoing services revenue is recognized over the term of the contract.

## **Performance Measurement Products and Services**

Revenue from performance measurement products is primarily derived from business management information systems and business products provided to both Original Equipment Manufacturers (OEMs) and their dealerships in the automotive industry. Dealer information is collected and published, typically on a monthly or quarterly basis. This content is used to monitor and evaluate dealer performance against various metrics and to manage dealer contracts and track compliance with the European Common Market's block exemption regulations. Revenue is recognized when the dealer information collecting and publishing cycle is completed and delivered.

#### (h) Allowance for Doubtful Accounts

We estimate a reserve, as required, for outstanding accounts and long- term receivables.

Allowances for doubtful accounts are reviewed on a quarterly basis and any required adjustments to reserve levels are made. The allowance for doubtful accounts at December 31, 2005 was \$379.

#### (i) Foreign Currency Translation

The financial position and results of operations of each of our foreign subsidiaries are measured using the local currency as the functional currency. Revenues and expenses are translated at average exchange rates prevailing during the respective fiscal periods. Assets and liabilities are translated into United States (U.S.) dollars using the exchange rates at the end of the respective fiscal periods. Balance sheet translation adjustments arising from differences in exchange rates from period to period are included in the determination of our other comprehensive income which is reflected as a component of shareholders' equity.

9

(Continued)

## PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005

## (j) Cash and Cash Equivalents

We consider all highly liquid investments with maturities of three months or less (when purchased) to be cash equivalents. The carrying amount reported in the Combined Balance Sheet approximates fair value.

### (k) Inventory

Inventory costs include material, labor and overhead. Inventories are stated at the lower of cost (determined using the first-in, first-out (FIFO) method) or market.

### (1) Property, Plant, and Equipment

Property, plant, and equipment are recorded at cost. The straight-line method of depreciation is primarily used. Estimated lives range from 10 to 40 years for buildings and building improvements and 3 to 15 years for machinery and equipment.

#### (m) Goodwill and Other Intangible Assets

We comply with Statement of Financial Accounting Standards No. 141 *Business Combinations* (SFAS No. 141) and SFAS No. 142, *Goodwill and Other Intangible Assets* (SFAS No. 142). Under SFAS No. 141, intangible assets are recognized as assets apart from goodwill when they arise from contractual or other legal rights (regardless of whether those rights are transferable or separable from the acquired entity or from other rights and obligations) or if they are separable (capable of being separated or divided from the acquired entity regardless of whether there is an intent to do so). SFAS No. 142 requires that goodwill no longer be amortized to earnings, but instead be reviewed for impairment on an annual basis using a two-step goodwill impairment test. We perform this annual analysis during the second fiscal quarter based on the goodwill balance as of the end of the first fiscal quarter. The first step of the impairment test requires us to define our reporting units and then compare the fair value of each of these reporting units to its carrying value. If the carrying value is higher than the fair value, there is an indication that impairment may exist; if the carrying value is less than the fair value, no impairment exists, and the second step does not need to be completed.

Intangible assets determined to have definite useful lives are amortized over their useful lives, generally 3 to 5 years. We review our intangibles with definite lives for impairment to ensure they are appropriately valued if conditions exist that may indicate the carrying value may not be recoverable.

#### (n) Software Capitalization.

We follow the guidance in SOP 98-1, Accounting for the Costs of Computer Software Developed or Obtained for Internal Use (SOP 98-1), for capitalizing software projects. We consider the following two characteristics when evaluating software for internal use:

• The software is internally developed, acquired, or modified solely to meet our internal needs.

10

(Continued)

### PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

• During the software's development or modification, no substantive plan exists or is being developed to market the software externally.

In accordance with SOP 98-1, there are three stages identified for development of software:

- preliminary project stage
- application development stage
- post implementation / operating stage

We capitalize computer software costs incurred during the application development stage. All other costs incurred in connection with internal use software are expensed as incurred.

We follow SFAS No. 86, Accounting for Costs of Computer Software to be Sold, Leased or Otherwise Marketed (SFAS No. 86), for software projects related to external use.

According to SFAS No. 86, there are two types of costs related to a software development project:

- Research and development costs which are incurred internally in creating a computer software product prior to establishing technological feasibility, and
- Software production costs incurred after technological feasibility has been established.

The first type of costs is expensed as incurred while the second type of costs is capitalized and amortized over the estimated economic life of the product. All of our software development projects are amortized on a straight-line basis primarily over three to five years. Software that is purchased with a license is amortized over the life of the related license.

#### (o) Impairment of Long-Lived Assets

We review the carrying value of property, plant and equipment and certain identifiable intangibles for impairment whenever events or changes in circumstances indicate that the net book value of an asset may not be recoverable from the estimated undiscounted future cash flows expected to result from its use and eventual disposition. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net undiscounted cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment is measured as the amount by which the carrying amount of the assets exceeds the fair value as estimated by discounted cash flows. Assets to be disposed of are reported at the lower of the carrying amount or fair value less cost of disposal.

#### (p) Monetized Future Billings

With regard to our APSP agreements, we have monetized a portion of the future cash stream to be generated by these customer contracts. At the time of monetization, we received an amount equal to the discounted value of future billings that will be received from the customer. The amount received at the time of monetization is recorded as "Monetized future billings" in our Combined Balance Sheet. The monthly payments received from our customers are retained by the third party with whom we have monetized these contracts and a portion of the discount is recognized as interest expense. Our obligation related to certain portions of these monetized amounts will be satisfied within the next twelve months; these amounts have been classified as the "Current portion of monetized future billings". In connection with these transactions, we retain a maximum credit risk of \$1,300.

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#### PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

11

Notes to Combined Financial Statements December 31, 2005 (In thousands)

### (q) Income Taxes

We account for income taxes using the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to be in effect for the year in which those temporary differences are expected to be recovered or settled.

#### (r) Foreign Exchange Risks

A portion of revenue, earnings, and net investment in foreign affiliates is exposed to changes in foreign exchange rates. Substantially all foreign exchange risks are managed through operational means.

## (2) Income Taxes

Earnings before income taxes in fiscal 2005 were attributable to the following locations:

	_	2005
United States Foreign	\$	26,736 12,064
	\$	38,800

Income tax expense attributable to income before income taxes in fiscal 2005 included the following:

12

(Continued)

## PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

Current income tax expense	13,174
Deferred income tax expense:	
United States	813
Foreign	322
Deferred income tax	
expense	1,135
Tu 4	¢ 14.200
Income tax expense	\$ 14,309

The differences between our effective tax rate for income taxes and the domestic federal statutory income tax rate in fiscal 2005 was as follows:

	2005
Statutory federal income tax rate	35.00%
Increase (reduction) in taxes resulting from:	
State income taxes, net of federal benefit	3.95
Foreign statutory rate difference	(1.02)
Benefit from research incentives	(1.21)
Benefit from export tax incentives	(0.53)
Other	0.69
Effective income tax rate	36.88%

Deferred income taxes are primarily provided for temporary differences between the financial reporting basis and the tax basis of our assets and liabilities. The tax effects of each type of temporary difference and carryforward that gives rise to a significant portion of deferred tax assets (liabilities) at December 31, 2005 were as follows:

(Continued)

## **PROQUEST BUSINESS SOLUTIONS, INC.** AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

		2005
Deferred tax assets are attributable to:	—	
Accrued expenses	\$	1,111
Net operating loss carryforwards		453
Property, plant, and equipment		928
Inventory		770
Accounts receivable		381
Deferred income		1,361
Intangibles		286
Other		43
Gross deferred tax assets		5,333
Valuation allowance		(362)
Net deferred tax assets		4,971
Deferred tax liabilities are attributable to:		
Purchased and developed software		(1,031)
Goodwill		(1,452)
Property, plant and equipment		(37)
Partnership income		(392)
Gross deferred tax liabilities		(2,912)
Net deferred tax asset	\$	2,059

The net deferred tax asset/ (liability) is classified as follows:

	2005
Current deferred tax asset Noncurrent deferred tax asset Noncurrent deferred tax liability	\$ 1,717 669 (327)
Net deferred tax asset/(liability)	\$ 2,059

The valuation allowance relates to foreign net operating loss carryforwards. The net change in the valuation allowance in 2005 was (\$154). The decrease in the valuation allowance during 2005 related to the utilization of the related foreign net operating losses.

## PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

In assessing the realizability of deferred tax assets, we consider whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible or creditable. We consider the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment. As of December 31, 2005, we believe it is more likely than not that we will realize the benefits of these deductible and creditable differences, net of the existing valuation allowances. However, the amount of the deferred tax asset considered realizable could be reduced in the near term if estimates of future taxable income during the carryforward period are reduced.

U.S. income and foreign withholding taxes have not been recognized on the excess of the amount for financial reporting over the tax basis of investments in foreign subsidiaries that are essentially permanent in duration. This amount becomes taxable upon a repatriation of assets from the subsidiary or a sale or liquidation of the subsidiary. The amount of such temporary difference totaled \$6,700 as of December 31, 2005. Determination of the amount of any unrecognized deferred income tax liability on this temporary difference is not practicable.

The Company has open tax years from primarily 2000 to 2004 with various significant taxing jurisdictions including the U.S., Canada and the United Kingdom. The various PQBS entities in the U.S. participate in the filing of the Parent's consolidated federal income tax return. The consolidated tax return has been selected for examination in the U.S. for the 2002-2004 tax years. These open years contain matters that could be subject to differing interpretations of applicable tax laws and regulations as they relate to the amount, timing or inclusion of revenue and expense or the sustainability of income tax credits for a given audit cycle.

#### (3) Cumulative Effect of a Change in Accounting Principle

In December 1999, the Securities and Exchange Commission (SEC) issued SAB No. 101. As a result of this pronouncement, we modified our accounting for revenue from APSP agreements beginning in fiscal 2000.

As a result of the changes in the methods of accounting for revenue, approximately \$103,573 of revenue recognized in fiscal 1999 and prior years was reversed and included in the cumulative effect adjustment determined as of the beginning of fiscal 2000. Of this amount, \$875, was recognized in 2005 and \$91 will be recognized in 2006.

# (4) Acquisitions

In February 2005, we acquired all the outstanding shares of Syncata Corporation and its subsidiaries (Syncata). Syncata is a professional services organization and has performed over 600 projects for customers, primarily in the automotive market. Professional services are an integral part of providing our customers with solutions involving the implementation and integration of our products.

15

(Continued)

(Continued)

# PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

We paid \$8,367 in cash for Syncata and contingent consideration based on certain revenue and earnings accomplishments in 2005. Total contingent consideration earned by Syncata during the year ended December 31,2005 was \$1,657.

In July 2005, we purchased certain assets from Active Web Services LLC (AWS), including the intellectual property of an enterprise warranty application. We paid \$3,800 in cash at the time of acquisition and contingent consideration based on certain revenue performance during the subsequent two annual periods following the purchase date. Contingent consideration to be paid to AWS for the first annual period ended in July 2006 was \$344. The final payment, if certain revenue performance is achieved, will be made in October, 2007.

The following table summarizes the estimated fair value of assets acquired and liabilities assumed for each acquisition:

	Syncata	AWS
Current assets, including cash	\$ 4,100	51
Net property, plant, and equipment	163	
Identifiable intangibles	1,700	2,080
Goodwill	7,432	1,802
Total assets acquired	13,395	3,933
Current liabilities	3,371	133
Total liabilities assumed	 3,371	133
Net assets acquired	\$ 10,024	3,800

# (5) Goodwill, Software and Other Intangible Assets

The changes in the carrying amount of goodwill for the fiscal year ended December 31, 2005 are as follows:

Balance as of January 1, 2005	\$ 42,142
Goodwill acquired in fiscal 2005 Translation adjustments in fiscal 2005	9,234 (1,085)
Balance as of December 31, 2005	\$ 50,291

Included in depreciation and amortization expense is software amortization of \$1,865 for the year 2005.

(Continued)

## PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

16

Notes to Combined Financial Statements December 31, 2005 (In thousands)

As of December 31, 2005 our intangible assets and related accumulated amortization consisted of the following:

	Balance as of December 31, 2005			
	Gross		cumulated ortization	Net
Customer relationships Software Non-compete agreements	\$ 3,632 491 50	\$	(769) \$ (231) (22)	2,863 260 28
Total identifiable intangibles, net	\$ 4,173	\$	(1,022) \$	3,151

We recorded \$898 of amortization expense on the above identifiable intangibles during 2005. Based on the current amount of intangible assets subject to amortization, the estimated amortization expense for each of the succeeding 5 years is as follows: 2006 - \$1,037; 2007 - \$967; 2008 - \$397; 2009 - \$300; 2010 - \$300.

During 2005, we acquired the following intangible assets associated with the Syncata and AWS acquisitions:

		Weighted average amortization period
Customer relationships Software	\$ 3,500 280	4.5 years 2.9 years
Total acquired identifiable intangibles	\$ 3,780	

## (6) Other Current Assets

Other current assets at the end of fiscal 2005 consist of the following:

	2005	
Prepaid royalties	\$	350
Maintenance agreements		1,130
Other		1,038
Total	\$	2,518

17

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(Continued)

#### PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

# (7) Other Assets

Other assets at December 31, 2005 consist of the following:

	2005	
Long-term commissions Product development costs Other	\$ 5,432 1,091 635	
Total	\$ 7,158	

#### (8) Accrued Expenses

Accrued expenses at December 31, 2005 consist of the following:

	_	2005
Salaries, wages, and bonuses	\$	4,975
Accrued income and other taxes		573
Accrued facilities costs		1,015
Other		2,482
Total	\$	9,045

## (9) Fair Value of Financial Instruments

Our financial instruments include accounts receivable, long-term receivables and accounts payable. We believe that fair value approximates book value for accounts receivable and accounts payable due to their short-term nature. In addition, the book value for monetized future billings approximates fair value because at the time of monetization, we receive an amount equal to the discounted value of future billings that will be received from the customer. The amount received at the time of monetization is recorded as "Monetized future billings" in our Combined Balance Sheet.

The fair value of long-term receivables is discounted using the weighted average effective borrowing rate at the end of the year. At December 31, 2005 long-term receivables were recorded at \$6,948, which excludes deferred interest income of \$1,556 (see note 1).

Following is a summary of financial instruments where the fair values differ from the recorded amounts as of December 31, 2005:

18

(Continued)

#### PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

December 31, 2005

	Carrying amount		Fair value	
Long-term receivables	\$	8,504	\$	7,103

## (10) Leases

We lease certain facilities and equipment for production, selling and administrative purposes. Future minimum rental payments required under long-term noncancelable operating leases at December 31, 2005 were as follows:

2006 2007 2008 2009 2010 Subsequent to 2010	\$ 5,035 4,300 3,118 1,783 1,090 2,323
Total	\$ 17,649

Total rent expense for fiscal 2005 was \$6,309. The fiscal 2005 rent expense has not been reduced by rental income under noncancelable subleases of \$192.

## (11) Foreign Currency Transactions

Net foreign currency transaction gains for fiscal 2005 of \$535 have been included in selling and administrative expense of the respective periods. Foreign currency translation adjustments are reflected in the Combined Statement of Shareholders' Equity and Comprehensive Income.

#### (12) Contingent Liabilities

We are involved in various legal proceedings incidental to our business. Management believes the outcome of such proceedings will not have a material adverse effect upon our consolidated operations or financial condition and we believe we have recognized appropriate liabilities as necessary.

We have one guarantee outstanding as of December 31, 2005 related to the APSP contracts we have monetized with a third party. In connection with these transactions, we retain maximum credit risk of approximately \$1,300, in cases where our dealership customers cease paying their monthly contract amount. This amount may be reduced if we are able to successfully remarket any hardware that we recover from the dealership. Our allowance for doubtful accounts considers any potential exposure associated with this guarantee.

# 19

(Continued)

## PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

We enter into multiple-year data access agreements with Original Equipment Manufacturers. In certain of these agreements there are minimum royalty payment obligations. The obligations for fiscal 2006, 2007, and 2008 are \$1,896, \$204 and \$75, respectively.

# (13) Related Party Transactions

Transactions between the Company and other ProQuest units have been included in these financial statements. The following table presents the charges for services provided by ProQuest Company to the Company. These items have been included in various cost expense categories in the Combined Statement of Operations of the Company and the intercompany royalty charge. The Company also participates in a cash pooling arrangement with ProQuest.

		ended ber 31, 05
Fringe benefits	\$	5,634
Corporate allocations Insurance		840 533
Taxes		2,409
Other		176
Total	\$ 10	),592

Eligible employees of the Company are covered by various benefit programs of ProQuest and are eligible to participate in defined contribution profit-sharing retirement plans sponsored by ProQuest. Amounts related to these plans are included in the above table.

Under ProQuest's Stock Option Plan, certain employees of the Company have been granted stock options or received restricted stock grants. Any compensation expense related to the stock option and restricted stock grants is recorded on the books and records of the Parent.

### (14) Investments in Affiliate

On December 4, 2000 we entered into a Limited Liability Company Agreement with General Motors Corporation, DaimlerChrysler Corporation, and Ford Motor Company (the OEM Members) to form OEConnection (OEC). We contributed our product, CollisionLink, and "seconded" a 15 person management and development team, while each of the OEM Members contributed cash. OEC extends the established electronic parts catalog business by providing dealers and their wholesale customers a comprehensive, secure e-commerce portal. OEC has established and maintains this portal with the primary objective of facilitating the sale of original equipment automotive parts delivered through the franchised automotive dealership channel.

20

(Continued)

### PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

Profits and losses of OEC are allocated to all members as defined in the Limited Liability Company Agreement.

For reporting purposes, OEC's balance sheet and statement of operations are not consolidated with our results. We record our investment in OEC as "Investment in affiliate" in our Combined Balance Sheet. The income of OEC is reported as "Equity in earnings of affiliate" in our Combined Statement of Operations. Beginning January 1, 2003 through December 31, 2007, we earn a royalty on OEC's net revenues which is recorded in "Net sales", on our Combined Statement of Operations. Royalty income of \$1,464 was recognized in the year ended December 31, 2005.

## (15) Capital Stock

As noted above, the combined financial statements include the assets, liabilities and operations of ProQuest Business Solutions, Inc. and subsidiaries together with other related entities. The stock of ProQuest Business Solutions, Inc. and ProQuest Alison, Inc. is entirely owned by ProQuest. The stock of ProQuest Business Solutions, Ltd. is entirely owned by ProQuest UK Holdings, Ltd.

	Authorized shares	Issued and outstanding shares
ProQuest Business Solutions, Inc.: Common stock (\$0.01 par value) Preferred stock	1,000 1,000	1,000
Related entities: ProQuest Alison, Inc.: Common stock (\$1.00 par value)	20,000	10,000
ProQuest Business Solutions, Ltd.: Common stock (£1.00 par value) Preferred stock	293,000 57,000	278,526 57,000

21

(Continued)

### PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

Notes to Combined Financial Statements December 31, 2005 (In thousands)

(16) Subsequent Events

(a) Pledge of Company's Assets

ProQuest disclosed on February 9, 2006 an ongoing accounting review of previously released financial information. In light of this development, ProQuest was granted a waiver of a default under existing credit arrangements with bank lenders and private placement note holders which was announced on May 2, 2006. In order to obtain this waiver of default, ProQuest was required to grant a security interest in substantially all of its domestic assets and all domestic subsidiaries were required to formally guarantee all then existing debt and any additional advances by the bank lenders.

# (b) Acquisition

On September 6, 2006, the Company completed its acquisition of the CPD electronic parts catalog business of Dealer Computer Services, Inc. (DCS) transferring the Ford and Lincoln-Mercury customers of DCS to the Company.

The Company will be paying DCS a percentage of cash collections from the transferred customers over the next five years as consideration.

# PROQUEST BUSINESS SOLUTIONS, INC. AND RELATED ENTITIES

**Combined Financial Statements** 

For the thirty-nine week period ended September 30, 2006

ProQuest Business Solutions, Inc. and Related Entities Combined Statements of Operations For the thirty-nine week periods ended September (In thousands) (Unaudited)	<sup>.</sup> 30, 2006 a	nd October 1, 2	005	
		ty-Nine Weeks Ended ember 30, 2006		ty-Nine Weeks Ended tober 1, 2005
Net sales Cost of sales (including \$1,557 to related party in the Thirty-Nine Weeks Ended September 30, 2006)	\$	138,369 (51,304)	\$	135,455 (51,817)
Gross profit		87,065		83,638
Research and development expense		(6,934)		(6,978)
Selling and administrative expense (including \$3,135 to related party in the Thirty-Nine Weeks Ended September 30, 2006) Intercompany royalty charge		(39,977) (4,601)		(41,175) (4,543)
Earnings before interest and income taxes		35,553		30,942
Net interest expense: Interest income		1,129		998
Interest expense		(2,428)		(4,462)
Net interest expense		(1,299)		(3,464)
Earnings before income taxes		34,254		27,478
Income tax expense Equity in earnings of affiliate		(12,674) 1,314		(10,134) 83
Net earnings	\$	22,894	\$	17,427

The accompanying Notes to the Combined Financial Statements are an integral part of these statements

# ProQuest Business Solutions, Inc. and Related Entities Combined Balance Sheets As of September 30, 2006 and December 31, 2005 (In thousands)

	-	September 30, 2006 (Unaudited)		2006		December 31, 2005
ASSETS Current assets:						
Cash and cash equivalents Accounts receivable, net Inventory:	\$	9,532 31,652	\$	15,087 29,531		
Finished products Products in process and materials		33 1,613		23 1,639		
Total inventory	_	1,646		1,662		

Intercompany accounts receivable Other current assets	4,313 3,526	2,518
Total current assets	 50,669	 48,798
Property, plant and equipment, at cost: Land Buildings and improvements Machinery and equipment	17 4,062 20,037	17 4,010 21,580
Total property, plant and equipment, at cost Accumulated depreciation and amortization	24,116 (20,231)	25,607 (20,197)
Net property, plant and equipment	 3,885	 5,410
Investment in affiliates Long-term receivables Goodwill Identifiable intangibles, net Purchased and developed software, net Other assets	 3,445 9,459 51,747 48,411 3,888 12,391	 2,131 6,948 50,291 3,151 4,439 7,158
Total assets	\$ 183,895	\$ 128,326
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities: Accounts payable Accrued expenses Current portion of monetized future billings Deferred income Conditional purchase price obligation Intercompany accounts payable	\$ 14,219 10,083 12,002 11,431 6,792	\$ 10,082 9,045 17,058 9,522  10,169
Total current liabilities	 54,527	 55,876
Long-term liabilities: Monetized future billings, less current portion Conditional purchase price obligation, less current portion Other liabilities	 9,677 39,884 1,683	 18,533  2,588
Total long-term liabilities	 51,244	 21,121
Shareholders' equity: Capital stock Capital surplus Retained earnings (accumulated deficit) Other comprehensive income: Accumulated foreign currency translation adjustment	637 29,054 43,088 5,345	637 29,054 20,194 1,444
Accumulated other comprehensive income	 5,345	 1,444
Total shareholders' equity	 78,124	 51,329
Total liabilities and shareholders' equity	\$ 183,895	\$ 128,326

The accompanying Notes to the Combined Financial Statements are an integral part of these statements

2

## ProQuest Business Solutions, Inc. and Related Entities Combined Statements of Cash Flow For the thirty-nine week periods ended September 30, 2006 and October 1, 2005 (In thousands) (Unaudited)

September 30, 2006 October 1, 2005

Net earnings Adjustments to reconcile net earnings to net cash provided by operating activities:

Operating activities:

Equity in earnings of affiliate Depreciation and amortization Deferred income taxes	(1,314 4,24)	3,993
Changes in operating assets and liabilities, net of acquisitions: Accounts receivable, net Inventory, net Other current assets Long-term receivables Other assets Accounts payable Accrued expenses Deferred income Other long-term liabilities Other, net Intercompany activity	(1,265 17 (922 (2,486 135 4,032 825 1,775 (906 1,663 (14,482	$ \begin{array}{c} (401) \\ (998) \\ (998) \\ (3,206) \\ (64) \\ 2,760 \\ (1,315) \\ 579 \\ (965) \\ (278) \end{array} $
Net cash provided by operating activities	14,188	40,128
Investing activities: Expenditures for property, plant, equipment and software Acquisitions, net of cash acquired	(6,177)	
Net cash used in investing activities	(6,448	3) (12,083)
Financing activities: Net increase (decrease) in short-term debt Monetized future billings	(13,912	(772) (19,390)
Net cash used in financing activities	(13,912	(20,162)
Effect of exchange rate changes on cash	617	(904)
Increase in cash and cash equivalents	(5,555	i) 6,979
Cash and cash equivalents, beginning of period	15,087	7,360
Cash and cash equivalents, end of period	\$ 9,532	\$ 14,339

The accompanying Notes to the Combined Financial Statements are an integral part of these statements

3

# ProQuest Business Solutions, Inc. and Related Entities

Notes to Combined Financial Statements September 30, 2006 (In thousands) (Unaudited)

# (1) Significant Accounting Policies

# Organization and Basis of Presentation

These financial statements should be read in conjunction with, and have been prepared in conformity with, the accounting principles reflected in the Combined Financial Statements and related notes included in the ProQuest Business Solutions and related entities (PBS or The Company) 2005 Combined Financials for the fiscal year ended December 31, 2005. Our fiscal year ends on the Saturday nearest to December 31<sup>st</sup>. References to fiscal 2005 are for the 52 weeks ended December 31, 2005.

ProQuest Business Solutions Inc. and related entities is a combination of a number of direct and indirect subsidiaries of ProQuest Company (ProQuest or the Parent), and is collectively managed, operated and financially reported on by the management of PBS. The Company is comprised of a number of legal entities and divisions in the United States, Canada, the United Kingdom, France, Spain, Germany, Italy, and Japan including the following:

ProQuest Business Solutions, Inc. and its subsidiaries: ProQuest Outdoor Solutions, Inc. ProQuest Japan Company Syncata Corporation

ProQuest Alison, Inc.

ProQuest UK Holdings Ltd. and its subsidiary (only certain assets and liabilities of ProQuest UK Holdings Ltd. are included):
ProQuest Business Solutions, Ltd. and its subsidiaries:
ProQuest Business Solutions, GmbH ProQuest Business Solutions, SARL
ProQuest Business Solutions, SA
ProQuest Business Solutions, SRL

ProQuest Information Access, Ltd. (only certain assets and liabilities of ProQuest Information Access, Ltd. are included)

The Company's EPC European Business is a division of ProQuest UK Holdings Ltd. The division's assets of \$2,179 and \$7,719 and liabilities of \$847 and \$300 at September 30, 2006 and December 31, 2005, respectively, have been included in the Company's balance sheets and its net equity is included in the Company's retained earnings.

All other assets and liabilities of ProQuest UK Holdings Ltd. relate to other ProQuest activities and are therefore excluded from these combined financial statements.

The Company's Canadian EPC business is a division of ProQuest Information Access, Ltd. The division's assets of \$3,355 and liabilities of \$385 at both September 30, 2006 and December 31, 2005, respectively, have been included in the Company's balance sheets and its net equity is included in the Company's retained earnings.

4

ProQuest Business Solutions, Inc. and Related Entities

Notes to Combined Financial Statements September 30, 2006 (In thousands) (Unaudited)

All other assets and liabilities of ProQuest Information Access, Ltd. relate to other ProQuest activities and are therefore excluded from these combined financial statements.

The assets and liabilities combined to form the Company, as defined, were recorded at the historical values established by the Parent.

The combined balance sheets as of September 30, 2006 and December 31, 2005 and the statements of operations and statement of cash flows for the thirty-nine week periods ended September 30, 2006 and October 1, 2005 have been prepared to present the combined financial position of the Company, its subsidiaries and related entities as if the Company had existed as a stand-alone entity as of September 30, 2006, December 31, 2005 and October 1, 2005. As such, these financial statements may not necessarily reflect what the results of operations, financial position and cash flows would have been, had the Company operated as a separate independent company, nor are they an indicator of future performance. The combined financial statements include the accounts of the combined entities as listed above, and, in the opinion of management, contain all adjustments necessary for a fair presentation of the combined financial position and results of operations.

The combined entities have certain services and functions provided to them by the Parent, and the Company's operations have been financed through its operating cash flows. These services are referred to as allocated costs, and include legal, tax, and other functional support services.

#### (2) Cumulative Effect of a Change in Accounting Principle

In December 1999, the Securities and Exchange Commission (SEC) issued SAB No. 101. As a result of this pronouncement, we modified our accounting for revenue from APSP agreements beginning in fiscal 2000.

As a result of the changes in the methods of accounting for revenue, approximately \$103,573 of revenue recognized in fiscal 1999 and prior years was reversed and included in the cumulative effect adjustment determined as of the beginning of fiscal 2000. Of this amount, \$875, \$4,826, and \$14,075 was recognized in 2005, 2004, and 2003, respectively, and \$91 will be recognized in 2006. \$787 and \$77 was recognized in the September 30, 2006 and October 1, 2005 thirty-nine week periods, respectively.

## (3) Acquisitions

In September 2006, we acquired the assets comprising the electronic parts catalog (EPC) business of Dealer Computer Services, Inc. (DCS). The assets consist of contracts with authorized dealers of Ford Motor Company automotive products to provide EPCs and related services (the Dealer Contracts). The assets also include publishing technology and other assets necessary to conduct the business and service the Dealer Contracts.

As consideration for the business and related assets, we agreed to pay DCS 74% of the net amount paid by a dealer under a Dealer Contract for the products and services we will provide to the dealer. The net amount excludes the cost of any fees payable by us to Ford for their manufacturing and parts data used to publish the EPC and services and any amounts payable by the dealer for add-on products or other products that do not act as a replacement for the products currently offered by DCS to the dealers. The payment term is a five year period that commenced on the closing date in September 2006. We made no payment to DCS on the closing date.

5

# ProQuest Business Solutions, Inc. and Related Entities

Notes to Combined Financial Statements September 30, 2006 (In thousands) (Unaudited)

DCS also agreed generally not compete with the business it sold to us for an eight year period commencing on closing.

The fair value of the assets acquired have been determined and a conditional purchase price obligation calculated based on an estimate of the net amounts to be paid by the dealers under the Dealer contracts for the five year period. As the payments to DCS are conditional based on the actual payments made by the dealers, the amount of the obligation and the value assigned to the Dealer contracts (Customer relationships) may require future adjustment depending on the retention of the Dealer Contracts.

In February 2005, we acquired all the outstanding shares of Syncata Corporation and its subsidiaries (Syncata). Syncata is a professional services organization and has performed over 600 projects for customers, primarily in the automotive market. Professional services are an integral part of providing our customers with solutions involving the implementation and integration of our products.

We paid \$8,367 in cash for Syncata and contingent consideration based on certain revenue and earnings accomplishments in 2005. Total contingent consideration earned by Syncata during the year ended December 31,2005 was \$1,657 and was paid in November, 2006

In July 2005, we purchased certain assets from Active Web Services LLC (AWS), including the intellectual property of an enterprise warranty application. We paid \$3,800 in cash at the time of acquisition and contingent consideration based on certain revenue performance during the subsequent two annual periods following the purchase date. Contingent consideration to be paid to AWS for the first annual period ended in July 2006 was \$344. The final payment, if certain revenue performance is achieved, will be made in October, 2007.

6

# ProQuest Business Solutions, Inc. and Related Entities

Notes to Combined Financial Statements September 30, 2006 (In thousands) (Unaudited)

The following table summarizes the estimated fair value of assets acquired and liabilities assumed for each acquisition:

	DCS		Syncata	AWS
Current assets, including cash Net property, plant, and equipment Identifiable intangibles Goodwill	\$ 25 46,370 281		4,100 163 1,700 7,432	\$ 51 2,080 1,802
Total assets acquired	46,676		13,395	 3,933
Current liabilities	6,792		3,371	133
Conditional purchase price obligation	39,884			
Total liabilities assumed	46,676	. <u> </u>	3,371	 133
Net assets acquired	\$ 0	\$	10,024	\$ 3,800

Based on the current estimated conditional purchase price obligation, the estimated payments for each of the succeeding four years is as follows: 2008 - \$8,500; 2009 - \$9,100; 2010 - \$9,950; 2011 - \$12,384.

# (4) Goodwill, Software and Other Intangible Assets

Balance as of December 31, 2005	\$ 50,291
Goodwill acquired in the thirty-nine week period ended September 30, 2006 Translation adjustments for the thirty-nine week period ended September	553
30, 2006	 90
Balance as of September 30, 2006	\$ 51,747

As of September 30, 2006 and December 31, 2005 our intangible assets and related accumulated amortization consisted of the following:

7

# ProQuest Business Solutions, Inc. and Related Entities

Notes to Combined Financial Statements September 30, 2006 (In thousands) (Unaudited)

## Balance as of December 31, 2005

	_	Gross	cumulated lortization	Net
Customer relationships Software Non-compete agreements	\$	3,632 491 50	\$ (769) (231) (22)	\$ 2,863 260 28
Total identifiable intangibles, net	\$	4,173	\$ (1,022)	\$ 3,151

# Balance as of September 30, 2006

	-	Gross	Accumulated amortization			Net
Customer relationships	\$	48,832	\$	(1,742)	\$	47,090
Software		1,221		(354)		867
Trade Name/Mark		440		(7)		433
Non-compete agreements		50		(29)		21
Total identifiable						
intangibles, net	\$	50,543	\$	(2,132)	\$	48,411

We recorded 1,110 of amortization expense on the above identifiable intangibles during the thirty-nine week period ended September 30, 2006. Based on the current amount of intangible assets subject to amortization, the estimated amortization expense for each of the succeeding five years is as follows: balance of 2006 - 1,218; 2007 - 4,783; 2008 - 4,213; 2009 - 4,056; 2010 - 3,865.

During 2006, we acquired the following intangible assets associated with the DCS acquisition:

		Weighted average amortization period
Customer relationships	\$ 45,200	13 years
Acquired Software	730	3 years
Trade Name/Mark	440	5 years
Total acquired identifiable intangibles	\$ 46,370	

# (5) Fair Value of Financial Instruments

Our financial instruments include accounts receivable, long-term receivables and accounts payable. We believe that fair value approximates book value for accounts receivable and accounts payable due to their short-term nature. In addition, the book value for monetized future billings approximates fair value because at the time of monetization, we receive an amount equal to the discounted value of future billings that will be received from the customer. The amount received at the time of monetization is recorded as "Monetized future billings" in our Combined Balance Sheets.

8

# ProQuest Business Solutions, Inc. and Related Entities

Notes to Combined Financial Statements September 30, 2006 (In thousands) (Unaudited)

The fair value of long-term receivables is discounted using the weighted average effective borrowing rate at the end of the year. At September 30, 2006 and December 31, 2005 long-term receivables were recorded at \$9,459 and \$6,948, respectively, which excludes deferred interest income of \$2,254 and \$1,556, respectively (see note 1).

Following is a summary of financial instruments where the fair values differ from the recorded amounts as of September 30, 2006, December 31, 2005 and October 1, 2005:

September 30, 2006			Decemb	er 31	1,2005				
	Carrying amount				Carrying amount		Fair value		
\$	11,713	\$	9,664	\$	8,504	\$	7,103		

### (6) Contingent Liabilities

We are involved in various legal proceedings incidental to our business. Management believes the outcome of such proceedings will not have a material adverse effect upon our consolidated operations or financial condition and we believe we have recognized appropriate liabilities as necessary.

We have one guarantee outstanding as of September 30, 2006 related to the APSP contracts we have monetized with a third party. In connection with these transactions, we retain maximum credit risk of approximately \$1,300, in cases where our dealership customers cease paying their monthly contract amount. This amount may be reduced if we are able to successfully remarket any hardware that we recover from the dealership. Our allowance for doubtful accounts considers any potential exposure associated with this guarantee.

We enter into multiple-year data access agreements with Original Equipment Manufacturers. In certain of these agreements there are minimum royalty payment obligations. The obligations for fiscal 2006, 2007, and 2008 are \$1,896, \$204 and \$75, respectively.

9

ProQuest Business Solutions, Inc. and Related Entities

Notes to Combined Financial Statements September 30, 2006 (In thousands) (Unaudited)

## (7) Related Party Transactions

Transactions between the Company and other ProQuest units have been included in these financial statements. The following table presents the charges for services provided by ProQuest Company to the Company. These items have been included in various cost expense categories in the Combined Statements of Operations of the Company and the intercompany royalty charge. The Company also participates in a cash pooling arrangement with ProQuest.

	39 W Period 1 Septemb 200	Ended ber 30,	Year Ended December 31 2005	39 Week Period Ended , October 1, 2005
Fringe benefits Corporate allocations	\$ 3	608	\$ 6,634 840	\$ 4,391 762
Insurance		195	533	514
Taxes Other	2	,152 54	2,409 176	1,158 90
Total	\$ 6	,844	\$ 10,592	\$ 6,915

Eligible employees of the Company are covered by various benefit programs of ProQuest and are eligible to participate in defined contribution profit-sharing retirement plans sponsored by ProQuest. Amounts related to these plans are included in the above table.

Under ProQuest's Stock Option Plan, certain employees of the Company have been granted stock options or received restricted stock grants. Any compensation expense related to the stock option and restricted stock grants is recorded on the books and records of the Parent.

# (8) Investments in Affiliate

On December 4, 2000 we entered into a Limited Liability Company Agreement with General Motors Corporation, DaimlerChrysler Corporation, and Ford Motor Company (the OEM Members) to form OEConnection (OEC). We contributed our product, CollisionLink, and "seconded" a 15 person management and development team, while each of the OEM Members contributed cash. OEC extends the established electronic parts catalog business by providing dealers and their wholesale customers a comprehensive, secure e-commerce portal. OEC has established and maintains this portal with the primary objective of facilitating the sale of original equipment automotive parts delivered through the franchised automotive dealership channel.

Profits and losses of OEC are allocated to all members as defined in the Limited Liability Company Agreement.

For reporting purposes, OEC's balance sheet and statement of operations are not consolidated with our results. We record our investment in OEC as "Investments in Affiliate" in our Combined Balance Sheets. The income of OEC is reported as "Equity in Earnings of Affiliate" in our Combined Statements of Operations. Beginning January 1, 2003 through December 31, 2007, we earn a royalty on OEC's net revenues which is recorded in "Net sales", on our Combined Statement of Operations. The royalty recognized was \$1,291 and \$1,066 for the thirty-nine week period ended September 30, 2006 and October 1, 2005, respectively.

## 10

ProQuest Business Solutions, Inc. and Related Entities

Notes to Combined Financial Statements September 30, 2006 (In thousands) (Unaudited)

# (9) Capital Stock

As noted above the combined financial statements include the assets, liabilities and operations of ProQuest Business Solutions, Inc. and subsidiaries together with other related entities. The stock of ProQuest Business Solutions, Inc. and ProQuest Alison, Inc. is entirely owned by ProQuest. The stock of ProQuest Business Solutions, Ltd. is entirely owned by ProQuest UK Holdings, Ltd.

	Authorized shares	Issued and outstanding shares
ProQuest Business Solutions, Inc.: Common stock (\$0.01 par value)	1.000	1,000
Preferred stock	1,000	
Related entities:		
ProQuest Alison, Inc.:		
Common stock (\$1.00 par value)	20,000	10,000
ProQuest Business Solutions, Ltd .:		
Common stock (£1.00 par value)	293,000	278,526
Preferred stock	57,000	57,000

# (10) Comprehensive Income

Total comprehensive income for the nine month periods ended September 30, 2006, and October 1, 2005 was as follows:

	Sej	2006 2006	,	October 1, 2005
Net earnings Foreign currency translation adjustments	\$	22,894 3,901	\$	17,427 (2,708)
Total comprehensive income	\$	26,795	\$	14,719

# ProQuest Business Solutions, Inc. and Related Entities

11

Notes to Combined Financial Statements September 30, 2006 (In thousands) (Unaudited)

# (11) Sale of the Company

ProQuest Company and Snap-on Incorporated (Snap-on) entered into a Stock and Asset Purchase Agreement (the "Purchase Agreement") on October 20, 2006, which was amended on November 1, 2006, pursuant to which Snap-on would acquire the Company for a preliminary purchase price of \$516 million (including \$8 million of transaction costs) in cash plus the assumption of approximately \$19 million of debt. On November 28, 2006, Snap-on completed the acquisition of the Company.

## SNAP-ON INCORPORATED UNAUDITED PRO FORMA CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following unaudited pro forma condensed consolidated financial statements are based on the historical financial statements of Snap-on Incorporated ("Snap-on" or the "company") and the ProQuest Business Solutions and related entities ("PQBS") segment of ProQuest Company, after giving effect to Snap-on's acquisition of PQBS (the "Acquisition") on November 28, 2006. The accompanying pro forma adjustments also reflect the impacts of unsecured commercial paper issued by Snap-on (the "Commercial Paper") to fund a portion of the Acquisition purchase price, as well as the assumptions and adjustments described in the accompanying notes to the unaudited pro forma condensed consolidated financial statements.

The unaudited pro forma condensed consolidated balance sheet as of September 30, 2006, is presented as if the Acquisition and Commercial Paper issuances occurred on September 30, 2006. The unaudited pro forma condensed consolidated statement of earnings of Snap-on and PQBS for the year ended December 31, 2005, and for the nine months ended September 30, 2006, are presented as if the Acquisition and Commercial Paper issuances had taken place on January 2, 2005 (beginning of fiscal 2005).

The Acquisition's preliminary purchase price allocation in the unaudited pro forma condensed consolidated financial statements is based upon the estimated fair values of certain assets and liabilities and is subject to change upon the completion of the purchase accounting valuation and the determination of the working capital adjustment. The preliminary fair values of certain assets and liabilities have been determined with the assistance of a third-party valuation firm. We expect to finalize purchase accounting within twelve months of the Acquisition date.

The unaudited pro forma condensed consolidated financial statements are not intended to represent or be indicative of the consolidated results of operations or financial position of Snap-on that would have been reported had the Acquisition and Commercial Paper issuances been completed as of the dates presented, and should not be taken as representative of the future consolidated results of operations or financial position of Snap-on. The unaudited pro forma condensed consolidated financial statements do not reflect any incremental revenues, operating efficiencies or cost savings that Snap-on may achieve with respect to the consolidated companies. The unaudited pro forma condensed consolidated financial statements and accompanying notes of Snap-on included in its periodic reports filed with the Securities and Exchange Commission, including its annual report on Form 10-K filed February 21, 2006, and in its quarterly reports on Form 10-Q, along with the combined financial statements and accompanying notes of PQBS 2005 audited combined financial statements and in the PQBS unaudited combined financial statements for the 39-week periods ended September 30, 2006 and October 1, 2005, filed herewith.

## SNAP-ON INCORPORATED UNAUDITED PRO FORMA CONDENSED CONSOLIDATED BALANCE SHEET As of September 30, 2006

		Historical		Pro Forma						
	Sna	p-on		PQBS		ljustments (Note 4)		-	ro Forma onsolidated	
(Amounts in millions)			_					_		
Assets										
Current assets										
Cash and cash equivalents	\$	246.0	\$	9.5	\$	(203.0)	(A)	\$	52.5	
Accounts receivable - net	:	502.4		31.7					534.1	
Inventories		312.6		1.6					314.2	
Deferred income tax benefits		81.4		1.7		(1.7)	(B)		81.4	
Prepaid expenses and other assets		69.4		5.8		(2.3)	(C)		72.9	
Total current assets	1,7	211.8		50.3		(207.0)			1,055.1	
Property and equipment - net		279.9		3.9					283.8	
Deferred income tax benefits		66.8		0.4		(0.4)	(B)		66.8	
Goodwill	4	419.6		51.7		298.8	(D)		770.1	
Other intangibles - net		65.2		55.0		139.7	(E)		259.9	
Pension assets		20.7							20.7	
Other assets		105.5		22.6		17.3	(F)		145.4	
Total assets	\$2,	169.5	\$	183.9	\$	248.4		\$	2,601.8	
Liabilities and shareholders' equity Current liabilities										
	\$	168.0	\$	14.2	\$			\$	182.2	
Accounts payable	5	108.0	Э	14.2	Э			Э	182.2	
Notes payable and current maturities		17.7		12.0		5.0	(I)		34.7	
of long-term debt Accrued benefits		32.7		12.0		5.0	(1)		34.7	
Accurate belients		54.1							54.1	

Accrued compensation	75.4	5.3			80.7
Franchisee deposits	43.3				43.3
Deferred subscription revenue	19.0	11.4	(3.8)	(G)	26.6
Income taxes	36.5	1.0		. ,	37.5
Accrued litigation settlement	38.0				38.0
Other accrued liabilities	169.4	10.6	8.0	(H)	188.0
Total current liabilities	600.0	54.5	9.2		663.7
Long-term debt	198.1	9.7	300.0	(I)	507.8
Deferred income taxes	73.1		18.0	(J)	91.1
Retiree health care benefits	89.3				89.3
Pension liabilities	107.1				107.1
Other long-term liabilities	70.5	41.6	(0.7)	(K)	111.4
Total liabilities	1,138.1	105.8	326.5		1,570.4
Shareholders' equity	1,031.4	78.1	(78.1)	(L)	1,031.4
Total liabilities and shareholders' equity	\$ 2,169.5	\$ 183.9	\$ 248.4		\$ 2,601.8

See Notes to Unaudited Pro Forma Condensed Consolidated Financial Statements

2

# SNAP-ON INCORPORATED UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF EARNINGS For the Nine Months Ended September 30, 2006

	Historical				
	Snap-on	PQBS	Adjustments (Note 4)		Pro Forma Consolidated
(Amounts in millions, except per share data)					
Net sales Cost of goods sold	\$ 1,817.4 (1,015.9)	\$ 138.4 (51.3)	\$		\$ 1,955.8 (1,067.2)
Gross profit	801.5	87.1			888.6
Financial services revenue Financial services expenses	34.2 (26.2)				34.2 (26.2)
Operating income from financial services	8.0				8.0
Operating expenses: Selling, general and administrative Litigation settlement	(665.8) (38.0)	(51.5)	(8.1)	(E)	(725.4) (38.0)
Total operating expenses	(703.8)	(51.5)	(8.1)		(763.4)
Operating earnings (loss)	105.7	35.6	(8.1)		133.2
Interest expense Other income (expense) - net	(13.6) 0.4	(2.4) 2.4	(12.4)	(M)	(28.4) 2.8
Earnings (loss) before income taxes	92.5	35.6	(20.5)		107.6
Income tax benefit (expense)	(30.4)	(12.7)	7.2	(N)	(35.9)
Net earnings (loss)	\$ 62.1	\$ 22.9	\$ (13.3)		\$ 71.7
Earnings per share: Basic Diluted	\$ 1.07 \$ 1.05				\$ 1.23 \$ 1.21
Weighted-average shares outstanding: Basic Effect of dilutive options	58.2				58.2 0.9

# See Notes to Unaudited Pro Forma Condensed Consolidated Financial Statements

3

#### SNAP-ON INCORPORATED UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF EARNINGS For the Year Ended December 31, 2005

	Historical			ıl	o Forma			
	Sn	ap-on		PQBS	justments Note 4)			ro Forma nsolidated
(Amounts in millions, except per share data)					 			
Net sales Cost of goods sold		,308.6 ,288.7)	\$	182.9 (69.8)	\$ 			2,491.5 (1,358.5)
Gross profit	1	,019.9		113.1	 			1,133.0
Financial services revenue Financial services expenses		53.6 (37.9)	_					53.6 (37.9)
Operating income from financial services		15.7			 			15.7
Operating expenses		(867.6)		(69.7)	 (10.7)	(E)		(948.0)
Operating earnings (loss)		168.0		43.4	(10.7)			200.7
Interest expense Other income (expense) - net		(21.7) 1.7	_	(5.9) 1.8	(16.5)	(M)		(44.1) 3.5
Earnings (loss) before income taxes		148.0		39.3	 (27.2)			160.1
Income tax benefit (expense)		(55.1)		(14.3)	 9.5	(N)		(59.9)
Net earnings (loss)	\$	92.9	\$	25.0	\$ (17.7)		\$	100.2
Earnings per share: Basic Diluted	\$ \$	1.61 1.59					\$ \$	1.73 1.72
Weighted-average shares outstanding: Basic Effect of dilutive options		57.8 0.6						57.8 0.6
Diluted		58.4						58.4

See Notes to Unaudited Pro Forma Condensed Consolidated Financial Statements

4

SNAP-ON INCORPORATED NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS

1. Basis of Pro Forma Presentation

The unaudited pro forma condensed consolidated balance sheet as of September 30, 2006, and the unaudited pro forma condensed consolidated statements of earnings for the nine months ended September 30, 2006, and for the year ended December 31, 2005, are based on the historical financial statements of Snap-on Incorporated ("Snap-on" or the "company") and the ProQuest Business Solutions and related entities ("PQBS") segment of ProQuest Company, after giving effect to Snap-on's acquisition of PQBS (the "Acquisition") on November 28, 2006. The accompanying pro forma adjustments also reflect the impacts of unsecured commercial paper issued by Snap-on (the "Commercial Paper") to fund a portion of the Acquisition, as well as the assumptions and adjustments described in the notes herein. PQBS and Snap-on have the same fiscal and quarterly period ends. Certain historical balances have been reclassified to conform to the pro forma condensed consolidated presentation.

The unaudited pro forma condensed consolidated balance sheet as of September 30, 2006, is presented as if the Acquisition and Commercial Paper issuances occurred on September 30, 2006. The unaudited pro forma condensed consolidated statement of earnings of Snap-on and PQBS for the year ended December 31, 2005, and for the nine months ended September 30, 2006, are presented as if the Acquisition and Commercial Paper issuances had taken place on January 2, 2005 (beginning of fiscal 2005).

The Acquisition's preliminary purchase price allocation in the unaudited pro forma condensed consolidated financial statements is based upon the estimated fair values of certain assets and liabilities and is subject to change upon the completion of the purchase accounting valuation and the determination of the working capital adjustment. The preliminary fair values of certain assets and liabilities have been determined with the assistance of a third-party valuation firm. We expect to finalize purchase accounting within twelve months of the Acquisition date.

The unaudited pro forma condensed consolidated financial statements are not intended to represent or be indicative of the consolidated results of operations or financial position of Snap-on that would have been reported had the Acquisition and Commercial Paper issuances been completed as of the dates presented, and should not be taken as representative of the future consolidated results of operations or financial position of Snap-on. The unaudited pro forma condensed consolidated financial statements do not reflect any incremental revenues, operating efficiencies or cost savings that Snap-on may achieve with respect to the consolidated companies. The unaudited pro forma condensed consolidated financial statements and accompanying notes of Snap-on included in its periodic reports filed with the Securities and Exchange Commission, including its annual report on Form 10-K filed February 21, 2006, and in its quarterly reports on Form 10-Q, along with the combined financial statements and accompanying notes of PQBS included in the PQBS 2005 audited combined financial statements and in the PQBS unaudited combined financial statements for the 39-week periods ended September 30, 2006 and October 1, 2005, filed herewith.

## 2. ProQuest Business Solutions Acquisition

Snap-on and ProQuest Company entered into a Stock and Asset Purchase Agreement (the "Purchase Agreement") on October 20, 2006, which was amended on November 1, 2006, pursuant to which Snap-on would acquire PQBS for a preliminary purchase price of \$516 million (including \$8 million of estimated transaction costs) in cash plus the assumption of approximately \$19 million of debt. On November 28, 2006, Snap-on completed the Acquisition of PQBS and has included the financial results of PQBS in the company's consolidated financial statements beginning on that date. The total preliminary purchase price is further subject to a working capital adjustment expected to be settled in the first quarter of 2007.

Under purchase accounting, the total preliminary purchase price will be allocated to PQBS's net tangible and identifiable intangible assets acquired and liabilities assumed based on their estimated fair values as of November 28, 2006. The excess of the purchase price over the net tangible and identifiable intangible assets will be recorded as goodwill.

Identifiable intangible assets acquired consist of customer relationships and developed technology. The preliminary estimated fair value of identifiable intangible assets was determined with the assistance of a third-party valuation specialist. Customer relationships represent the underlying relationships and agreements with customers of PQBS's installed product base. Developed technology, which comprises products that have reached technological feasibility, includes products in most of PQBS's product lines, principally the electronic parts catalog ("EPC") business.

## SNAP-ON INCORPORATED NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS (Continued)

5

#### 3. Unsecured Commercial Paper

Funding for the Acquisition included proceeds from the issuance of unsecured commercial paper obligations in an aggregate principal amount of \$305 million with varying maturity dates. The commercial paper was offered and sold in privately negotiated transactions pursuant to an exemption from the registration requirements of the Securities Act of 1933, as amended.

In connection with the PQBS Acquisition, Snap-on increased its total committed credit facilities by \$250 million to \$670 million, of which \$352 million remained available after closing of the Acquisition. See Snap-on's filing on Form 8-K dated November 10, 2006, for a description of the \$250 million revolving credit facility.

## 4. Pro Forma Adjustments (Dollars in millions)

The following pro forma adjustments are included in the unaudited pro forma condensed consolidated balance sheet and condensed consolidated statement of earnings:

(A) To record the following adjustments to cash and cash equivalents:

To record proceeds from issuance of Commercial Paper To record cash paid for PQBS	\$ 305.0 (508.0)
Total adjustments to cash and cash equivalents	\$ (203.0)

- (B) To eliminate PQBS's \$1.7 million current deferred income tax benefit and \$0.4 million long-term deferred income tax benefit.
- (C) To eliminate PQBS's \$2.3 million intercompany receivable from ProQuest Company, as it was not acquired.
- (D) To record the following adjustments to goodwill:

To record the elimination of PQBS's historical net goodwill To record the preliminary fair value of goodwill	\$ (51.7) 350.5
Total adjustments to goodwill	\$ 298.8

(E) To record the difference between the preliminary fair value and the historical amount of PQBS's intangible assets and the related amortization expense.

	 storical mount, Net	eliminary air Value	Increase Decrease)	annual ortization	e Months ortization	Estimated Useful Life
Customer relationships Developed technology Trademarks	\$ 47.1 7.5 0.4	\$ 166.4 28.3	\$ 119.3 20.8 (0.4)	\$ 10.4 5.1 	\$ 7.8 3.9	16 yrs. 5.5 yrs.
Total identifiable intangibles	\$ 55.0	\$ 194.7	\$ 139.7	\$ 15.5	\$ 11.7	
PQBS historical amortization	 	 	 	(4.8)	(3.6)	
Net increase in amortization				\$ 10.7	\$ 8.1	

(F) In 2000 PQBS entered into a Limited Liability Company Agreement with General Motors Corporation, and Ford Motor Company (the OEM Members) to form OEConnection ("OEC"). PQBS contributed a product, CollisionLink, and "seconded" a 15 person management and development team, while each of the OEM Members contributed cash. OEC extends the established electronic parts catalog business by providing dealers and their wholesale customers a comprehensive, secure e-commerce portal. OEC has established and maintains this portal with the primary objective of facilitating the sale of original equipment automotive parts delivered through the franchised automotive dealership channel. Snap-on has recorded the preliminary fair value of PQBS's investment in OEConnection LLC:

	Historical Amount, Net	Preliminary Fair Value	Increase
Investment in OEConnection LLC	\$ 3.4	\$ 20.7	\$ 17.3

## 6

## SNAP-ON INCORPORATED NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS (Continued)

(G) To record the difference between the preliminary fair value and the historical amount of PQBS's current deferred revenue:

	Historical Amount, Net	Preliminary Fair Value	Decrease
Deferred subscription revenue	\$ 11.4	\$ 7.6	\$ (3.8)

(H) To record the estimated Acquisition-related transaction costs of \$8 million.

- (I) To record the \$305 million of Commercial Paper issuances, including \$5.0 million in "Notes payable and current maturities of long-term debt" and \$300.0 million in "Long-term debt" on the accompanying unaudited pro forma condensed consolidated balance sheet. Snap-on has presented \$300 million of the Commercial Paper as long-term as it expects to refinance this amount as long-term debt.
- (J) To record the preliminary estimate of the deferred tax liability related to non-tax deductible foreign intangibles:

	Preliminary Fair Value	Statutory Tax Rate	Deferred Tax Liability	
Non-tax deductible foreign intangibles	\$ 60.0	30.0%	\$ 18.0	

(K) To record the difference between the preliminary fair value and the historical amount of the Dealer Computer Services Inc. ("DCS") estimated future purchase price:

	Historical Amount, Net	Preliminary Fair Value	Decrease
Long-term DCS estimated future purchase price:	\$ 39.9	\$ 39.2	\$ (0.7)

(L) To eliminate PQBS's historical stockholder's equity of \$78.1 million.

(M) To record interest expense associated with the Commercial Paper issuances. The pro forma condensed consolidated statements of earnings do not assume any reductions in interest for principal repayments of the initial borrowings under the Commercial Paper issuances or changes in interest rates.

	Amount	Estimated Annual Interest Rate	Increase in Annual Interest Expense	Increase in Nine Months Interest Expense
Commercial Paper	\$ 305.0	5.32%	\$ 16.5	\$ 12.4

(N) To record income tax impact on pro forma adjustments at a 35.0% effective income tax rate. The pro forma consolidated provision for income taxes does reflect the amounts that would have resulted had Snap-on and PQBS filed consolidated income tax returns during the periods presented.

	Year Ended December 31, 2005	Nine Months Ended September 30, 2006
Pro forma loss adjustments before income taxes Effective income tax rate	\$ (27.2) 35.0%	\$ (20.5) 35.0%
Pro forma income tax benefit	\$ 9.5	\$ 7.2